

VIA



www.transportationclubofdetroit.com



The Official Publication of The Transportation Club of Detroit

Save The Date



Transportation Club of Detroit

*35th Annual
Scholarship
Awards Dinner*

October 25, 2018
@
The Detroit Athletic Club

More Details to Come!

The Transportation Club of Detroit

OFFICERS

President - Wyatt Sweeney ~ MRPR CPA's & Advisors
Executive Vice President - Larry Foley ~ LJ Foley Enterprises
Vice President - Michelle Levan-Paddock ~ Northfield Trucking
Secretary/Treasurer - Angelo Matera ~ Quick Fuel Card Services
Ex Officio - Dino Gargasoulas ~ Universal

BOARD OF DIRECTORS

Marty Colbeck ~ Auto Warehousing Inc.
Sonny Sebastian ~ Dynamic Railroad Consulting, LLC
Teresa Koch Foss ~ Triple Crown Services
Kevin Dowd ~ Atlas Trucking & Logistics
Dorothy Burns ~ Horizon Transport
Chili Akoma ~ Bay Logistics
Les Perkinson ~ Perk Transport
Lori Barresi ~ ASAP Drug Screens
Mike Pipia ~ Guardian
Peter Daly ~ ALEC
Nicole Gavriloski ~ Sweetland Transport
Scott Morrow ~ QJM
Greg Zink ~ MRPR CPA's & Advisors
Fritz Damm ~ Scopelitis, Garvin, Light, Hanson & Feary, PLC
Krisal King Monroe ~ DHL
Jim Liegghio ~ AIAG
Richard Grajewski ~ Fifth Third Bank
Don Fedoronko ~ Dover Services Inc.

TCD SCHOLARSHIP COMMITTEES

Dino Gargasoulas ~ Universal Truckload
Don Fedoronko ~ Dover Services Inc.
Harry Zoccoli ~ The Outbound Group
Wyatt Sweeney ~ MRPR CPA's & Advisors
Tom Senopole
Lang Ware ~ AIAG
Kristal King-Monroe ~ DHL
Chili Akoma ~ Bay Logistics
Irene Bruce-Hathaway ~ Miller Canfield
Tim Groustra ~ Kitch Attorneys
Kevin Dowd ~ Atlas Trucking
Peter Daly ~ ALEC

FINANCIAL COMMITTEES

Scott Morrow ~ QJM
Janet Geisler ~ Hantz Bank
Greg Zink ~ MRPR CPA's & Advisors
Angelo Matera ~ Quick Fuel Card Services

EVENT COMMITTEES

March Event

Marty Colbeck ~ Auto Warehousing Inc.
Tom Senopole
Bob Rays ~ Three Star Trucking
Larry Foley ~ LJ Foley Enterprises
Wyatt Sweeney ~ MRPR CPA's & Advisors
Nicole Gavriloski ~ Sweetland Transport

Nat'l Transport Week

Mike Pipia ~ Guardian
Marty Colbeck ~ Auto Warehousing Inc.
Wyatt Sweeney ~ MRPR CPA's & Advisors
Nicole Gavriloski ~ Sweetland Transport
Sonny Sebastian ~ Dynamic Railroad
Marty Rocca ~ Fleetilla
John Brennan ~ Omnitrac

Golf Outing

Dino Gargasoulas ~ Universal Truckload
Lori Barresi ~ ASAP Drug Screens
Teresa Koch-Foss ~ Triple Crown Services
David Olshansky ~ DriverSource
Kevin Dowd ~ Atlas Trucking
Nicole Gavriloski ~ Sweetland Transport
Evelyn Smith ~ Central Michigan University
Larry Foley ~ LJ Foley Enterprises
Jim Kosak ~ Midwest Freight
Dorothy Burns ~ Horizon Transport
Amy Lugo ~ Fleetilla
John Brennan ~ Omnitrac

Tiger Outing

Sonny Sebastian ~ Dynamic Railroad
Kevin Dowd ~ Atlas Trucking
Lang Ware ~ AIAG
Michelle LaVon Paddock ~ Northfield Trucking
Leighann Frederick ~ Northfield Trucking
Lisa Russo ~ Alco Steel
Harry Zoccoli ~ The Outbound Group
Nicole Gavriloski ~ Sweetland Transport
Amy Lugo ~ Fleetilla

Scholarship Dinner

Lori Baressi ~ ASAP Drug Screens
Dino Gargasoulas ~ Universal Truckload
Peter Daly ~ ALEC
Kevin Dowd ~ Atlas Trucking
Tom Senopole
Nicole Gavriloski ~ Sweetland Transport
Wyatt Sweeney ~ MRPR CPA's & Advisors
Sonny Sebastian ~ Dynamic Railroad
Dorothy Burns ~ Horizon Transport
Michelle LaVon Paddock ~ Northfield Trucking
Amy Lugo ~ Fleetilla

Toys for Tots

Teresa Koch ~ Triple Crown Services
Bill Champe ~ Trucks by Design, LLC
Mike Pipia ~ Guardian
Dorothy Burns ~ Horizon Transport

MEMBERSHIP COMMITTEE

Dino Gargasoulas ~ Universal Truckload
Peter Daly ~ ALEC
Anthony Raimondo ~ Pilot Fright Services
Mark Jarian ~ CMAC Transportation
Andrea Princehorn ~ ProDrivers
Angelo Matera ~ Omnitrac

COMPLIANCE COMMITTEE

Fritz Damm ~ Scopelitis, Garvin, Light, Hanson & Feary
Greg Zink ~ MRPR CPA's & Advisors
Alex Miller ~ The Law Office of Alex Miller

STRATEGIC PLANNING COMMITTEE

Wyatt Sweeney ~ MRPR CPA's & Advisors
Marty Colbeck ~ Auto Warehousing Inc.
Richard Grajewski ~ Fifth Third Bank
Doug Ostrowski ~ Haggerty Logistics
Larry Foley ~ LJ Foley Enterprises
Peter Daly ~ ALEC

From Your President

Wyatt Sweeney ~ President

Dear Members:

Thanks to you and our fellow members, 2017 was another exciting and successful year for our club!

On behalf of our membership, I would like to recognize and thank those members who provided dedicated effort to the success of each committee. We also want to thank our existing Board members and welcome our new Board Members; Chili Akoma, Les Perkinson, Kristal King Monroe, Jim Liegghio, Richard Grajewski, and Don Fedoronko. We also don't want to forget our new members!

We also are looking to increase the quality and support of our small plate educational series.

Please see the attached NEW YEARLY SPONSORSHIP PROGRAMS we are rolling out for 2018. You can sign up for these at any time of the year and they will move into the following year for utilization of all the events paid for. Thank you in advance for your contribution to Our Club's continued success.

Best Wishes for a successful 2018.

Wyatt Sweeney
TCD President

Thank you to our Sponsors....

Inauguration Luncheon 2018

Chemical Bank
DriverSource
Kitch Attorneys
MRPR CPA's & Advisors
Scopelitis, Garvin, Light,
Hanson and Feary PC
Sterling Ridge Investments Inc.

March Night at the Races 2018

All Points Equipment
Auto Warehousing
Charger Logistics
DriverSource
GMT Logistics
Port of Virginia
Three Star Trucking



Silver Event Annual Price Package

***For \$1,500 this offer
includes the following:***

Annual General Meeting

Advertising Only

March Night at the Races

Advertising Only

National Transportation Week

Advertising Only

Tigers Event

Advertising Only

Toys for Tots

Advertising Only

June Golf Event

Advertising Only

Scholarship Dinner

Advertising Only

September Golf Event

Advertising Only

***Sponsorships include point of event advertising only on our
media slide show, table advertising, event programs,
quarterly TCD newsletter and TCD website advertisement.***

***FREE company membership for
1 person for a year included in this package.***





Gold Event Annual Price Package

***For \$3,000 this offer
includes the following:***

Annual General Meeting

4 ticket special
+
Cocktail Sponsorship

March Night at the Races

4 ticket special
+
Flat Rate Sponsorship

National Transportation Week

6 ticket special
+
Silver Sponsorship

Scholarship Dinner

6 ticket special
+
Entertainment Sponsor

Toys for Tots

4 ticket special

***Sponsorships include point of event advertising on our
media slide show, table advertising, event programs,
quarterly TCD newsletter and TCD website advertisement.***

FREE company membership for
5 people for a year included in this package.

***A
\$250.00
value***



Platinum Event Annual Price Package

***For \$6,000 this offer
includes the following:***

Annual General Meeting

4 ticket special
+
Cocktail Sponsorship

National Transportation Week

6 ticket special
+
Silver Sponsorship

Tigers Event

4 ticket special
+
Triple Sponsorship

Scholarship Dinner

6 ticket special
+
Entertainment Sponsor

March Night at the Races

4 ticket special
+
Flat Rate Sponsorship

June Golf

2 foursomes special
+
Beverage Cart Sponsorship
+
Hole Sponsorship

September Golf

2 foursomes special
+
Beverage Cart Sponsorship
+
Hole Sponsorship

Toys for Tots

4 ticket special

***Sponsorships include point of event advertising on our
media slide show, table advertising, event programs,
quarterly TCD newsletter and TCD website advertisement.***

***FREE company membership for
5 people for a year included in this package.***



Pricing picture for truckload and intermodal remains positive, says Cass and Broughton Capital

An ongoing pricing surge remains intact for both truckload and intermodal activity, according to the most recent editions of the Truckload Linehaul Index and Intermodal Index from Cass Information Systems and Broughton Capital.



By LM Staff · March 13, 2018

An ongoing pricing surge remains intact for both truckload and intermodal activity, according to the most recent editions of the Truckload Linehaul Index and Intermodal Index from Cass Information Systems and Broughton Capital.

This pricing data is part of the Cass Truckload Linehaul Index and the Cass Intermodal Linehaul Index, which were both created in late 2011. The indices are based on actual freight invoices paid on behalf of Cass clients, which accounts for more than \$23 billion annually and uses 2005 as its base month.

Cass Broughton Capital said the truckload index “isolates” the linehaul component of full truckload costs from other components such as fuel and accessorials, which in turn provides an accurate reflection of trends in baseline truckload prices.

Truckload rates, which measure linehaul rates, rose 6.5% in February to 131.3, which, according to the index, is the strongest percentage increase to date in the current recovery, following November, December, and January, which were up 6.3%, 6.2%, and 6.3%, respectively. This was in line with December’s 134.5, which is an all-time high.

“Pricing for trucking is growing ever stronger and ‘gaining momentum’ continues to be an understatement,” wrote Broughton Capital Managing Director Donald Broughton in the report. “After signaling an industrial recession in the U.S. and being negative for 13 months in a row (from March 2016 through March 2017), the Cass TL linehaul index has not only been positive now for 11 months in a row, but the strength is continuing unfalteringly. We believe this is the strongest normalized percentage level of TL pricing achieved since deregulation (normalized meaning except for extreme periods of recovery from recession). The current strength being reported in spot rates by DAT Solutions is leading us to believe contract pricing rates should keep rates in positive territory well into 2018.”

Other factors driving pricing gains, according to the report, include:

- a reacceleration in the consumer economy, which is growing at the fastest pace since the 2008-2009 recession;
- trucking failure rate/bankruptcies having fallen to historical levels, with virtually no removal of capacity being a negative to pricing especially in the spot market;
- and the difficulty in finding a truck to move a load, coupled with the expenses needed to hire a truck when one is secured

And it added that both spot and contract rates are “strong and getting stronger,” and the start of the year re-bid process now off and running, means the current capacity shortage could not come at a better time for the trucking industry.

On the intermodal side, the index stated that total intermodal pricing headed up 5.4% annually to 137.9 in February,

(article continued on pg. 8)

Pricing picture for truckload and intermodal remains positive

(article continued from pg. 7)

with the three-month moving average up 4.8%. This follows gains of 5.0% in January, 4.0% in December, 3.9% in November, and 1.9% in October.

What's more, it pointed out that this marks the 17th consecutive month of gains, with pricing momentum improving.

"Tight truckload capacity and higher diesel prices are creating incremental demand and pricing power for domestic intermodal," wrote Broughton, adding that diesel prices at around \$3 per gallon serve as a positive contributing factor for both demand and pricing.

As for intermodal volumes, Broughton explained that domestic container shipment volume may head up at a mid-to-high single digit pace in 2018, with the caveat that this growth depends on diesel prices staying at current levels or higher, as well as demand in longer lengths of haul growing at a clip that is able to offset the potential loss of volume in shorter lengths of haul, especially in the eastern U.S.

Welcome To Our New Members....

Sean McDonagh

Go To Transport

Tommie Dawson

DHL Supply Chain

George Campbell

Total Logistics

Susanne Seitz

Dynamic Railroad Consulting, LLC

Joe Majewski

GMT Logistics, Inc.

Dennis Proctor

MSH Logistics

Mike Brieger

KRC Logistics

Robert Coston

Doyle & Ogden Insurance Advisors

Les Perkison

Perk Transport

Mike McDougall

Matrix Expedited Service

Brandon Niec

Matrix Expedited Service

Mark Sanders

Matrix Expedited Service

Bob Gray

Matrix Expedited Service

Joelle Schade

Charger Logistics

Dan Wilhelm

Johnston Lewis Associates

Mike Cardella

Johnston Lewis Associates

Mariya Majewski

Johnston Lewis Associates

Nik Gjonaj

Johnston Lewis Associates

Nino Minaudo

Johnston Lewis Associates

Mike Peseki

Kitch Drutchas Wagner Valitutti & Sherbrook

Ron Rogerson

Corsaro Insurance Agency

Anthony Dalloo

DriverSource

Should Self-Driving Cars Be on the Road Before Safety Regs Are in Place? Dianne Feinstein Says 'No'

Casey Tolan | East Bay Times

The senior U.S. senator from the country's most tech-savvy state has for months blocked a bill championed by some of California's biggest tech companies that would cut regulations and get self-driving cars onto roads sooner — and she made it clear March 14 she's not backing down.

The fight has pitted 25-year incumbent against one of the most powerful industries in her state at a time when she's facing her most vigorous election challenge in years.

The bill, known as the AV START Act, would loosen federal regulations for the development of self-driving vehicles and speed up the process for getting them on the road. Companies would be allowed to test autonomous vehicles — and even market them to consumers — before new federal safety regulations on the technology are written. Meanwhile, states would be blocked from adopting tougher rules on self-driving cars.



Proponents say removing regulatory roadblocks and allowing wider testing on public roads is key to allow the autonomous vehicle industry to continue to grow. A similar bill passed the House of Representatives unanimously in September.

But Feinstein and a handful of other senior Democratic senators have argued that self-driving car technology isn't ready for prime time. They're holding the bill up in the Senate, blocking proponents' efforts to approve it through unanimous consent. So far, Senate leaders haven't been willing to spend the time needed for a debate on the Senate floor that would send it to a vote, which could take up to a week.

"Until new safety standards are put in place, the interim framework must provide the same level of safety as current standards," Feinstein and four Democratic Senate colleagues wrote in a letter to the leaders of the Senate Commerce Committee on March 14, which was released to the Bay Area News Group. "Self-driving cars should be no more likely to crash than cars currently do, and should provide no less protection to occupants or pedestrians in the event of a crash."

She and the other senators — including potential 2020 presidential candidate Kirsten Gillibrand of New York — asked for changes to the bill such as making any exemptions from current safety standards temporary and requiring a "firm timetable" for new regulations to be written. They also want the bill to require safety evaluations for partially automated vehicles.

Driverless cars have been allowed on California roads for testing since September 2014. Under new state regulations approved last month, a human backup driver must be in the car or able to remotely operate it.

Feinstein has previously voiced concerns about having autonomous cars driving alongside humans on Golden State highways. "You have to have a period of time where these cars are put on roads, but not necessarily heavily impacted California freeways that are going 65 to 75 miles an hour," she told Recode in December. "I'm a driver, and I know I wouldn't feel very comfortable."

Meanwhile, tech companies like Waymo, Tesla, Intel and Lyft have pushed back, teaming up with some of the country's biggest automakers to support the bill. Passing it would "protect against a patchwork of regulations that could stifle innovation, job growth, and the development of safety technologies that will reduce the number of lives lost on U.S. roadways," more than 100 auto and tech groups and companies wrote in a letter to Senate leaders earlier this month, pointing out that most traffic deaths are caused by human error.

The bill is one of the top legislative priorities for the autonomous vehicle industry, said Moor Insights & Strategy analyst Patrick Moorhead, who argued that worries over self-driving cars were "akin to the fears that the horse and buggy lobby spread when the first automobiles were introduced."

(article continued on pg. 10)

Should Self-Driving Cars Be on the Road (article continued from pg. 9)

Sen. John Thune, (R-South Dakota), and the bill's sponsor, said he would fight to move it forward "even if it takes a debate on the Senate floor."

"The safety and life-enhancing benefits of self-driving vehicle technology and legislation to help move it forward are too important to fail," he said in a statement.

Consumer and public interest groups have backed Feinstein's position in the debate, arguing that widespread testing of autonomous vehicles would put pedestrians and bicyclists at risk.

This isn't the first time Feinstein has clashed with the tech industry. She accused Apple of endangering national security after the tech giant refused to unlock the iPhone of one of the San Bernardino mass shooters in 2016, and blasted lawyers of Google, Facebook and Twitter during hearings on Russian election influence last year.

"Feinstein is a bit old-school when it comes to tech," said Tim Bjarin, an analyst with Campbell-based Creative Strategies. "She's been very supportive of the industry when it comes to the role they play in economic growth, but I'm not sure she clearly understands the amount of advances that are really taking place (in self-driving car tech)."

Feinstein's main challenger in this year's election, State Senate leader Kevin de León, said in a statement that he also opposes the AV START Act.

"This bill is just another D.C. power-grab and end-run around state regulations, further eroding states' ability to govern their own roads and public safety," he said. "This technology is moving forward and the bill is unnecessary, like so many things Congress seems to prioritize."

Tech industry leaders have been divided in the Feinstein-De León race — Feinstein has received donations from Facebook chief operating officer Sheryl Sandberg and Tesla founder Elon Musk, while De León is being backed by LinkedIn founder Reid Hoffman, Y Combinator president Sam Altman and Emerson Collective founder Laurene Powell Jobs, among others.

Observers say the tech industry's influence in D.C. is growing, even as several of the biggest tech giants have faced controversy over how Russian agents used their platforms to influence the election. Google parent company Alphabet spent more on federal lobbying in 2017 than any other company, and other tech firms are also scaling up their lobbying activity and political contributions.

"Tech elites tend to look like Democrats on every issue, except they oppose regulation," said Stanford political economy professor Neil Malhotra, who's studied the political viewpoints of tech executives. "Those opinions are becoming more and more powerful."



Support our Scholarship Fund

The TCDSF is a Tax Deductible Registered 501.C.3

Go to www.transportationclubofdetroit.com to find out more information.

Help make college dreams become a reality!



UPCOMING EVENTS

National Transportation Week

900 Tower Eastern Market

May 17, 2018

June Scholarship Golf Outing

The Links of Novi

June 14, 2018

Tigers Night

Commerica Park

August 11, 2018

September Scholarship Golf Outing

Fox Hills

September 13, 2018

Annual Scholarship Awards Dinner

The Detroit Athletic Club

October 25, 2018

Toys for Tots

The Ukrainin Culture Club Center

December 6, 2018

*Mark your calendar
and we look
forward to you
joining us for
these events!*



Attention Members!

The VIA is in need of WRITERS!

Write us an article for our next VIA
Any topic would be welcomed. It
may be about your company or
any current industry news.

Please contact us at:
at 248.528.0808 or email us your article at
tcd@transportationclubofdetroit.com

Visit our website for more information
www.tcdtransportationclubofdetroit.com

Follow us on



TCD OFFICE

PO Box 400, WAYNE, MI 48184

TEL. 248.528.0808 FAX 248.928.0378

E-MAIL: TCD@TRANSPORTATIONCLUBOFDETROIT.COM

WEBSITE: WWW.TRANSPORTATIONCLUBOFDETROIT.COM

MONDAY THROUGH FRIDAY

FAX MESSAGE SERVICES AND E-MAIL OPERATE 24 HOURS A DAY, SEVEN DAYS A WEEK.

COMMUNICATIONS ARE RETRIEVED SAME DAY OR NEXT BUSINESS DAY.

FOR RETURNED CHECKS BY BANK FOR INSUFFICIENT FUNDS. YOU WILL BE CHARGED \$35.00

DISCLAIMER

ARTICLES SUBMITTED TO VIA ARE THE RESPONSIBILITY OF THE CONTRIBUTOR, VIA ACCEPTS NO RESPONSIBILITY FOR CORRECTING GRAMMER, PUNCTUATION, SPELLING OR TYPOGRAPHICAL ERRORS. ARTICLES AND ADVERTISEMENTS ARE THE RESPONSIBILITY OF THE AUTHOR.